

Consultant Follow Up Sheet

Please attach this Sheet to completed Questionnaire.

Consultant Name: _____

Prospect Name: _____ Date of Interview _____

Prospect's Day Phone: _____ Evening Phone: _____

Prospect's MK Info: Check all that apply

- MK Customer - She has purchased product from you.
- Facial
- Hostess
- Attended a Class
- Guest at Event. Which Event? _____

How did she receive Company Info?

- Dare to Share Conference Call
- Share, Share, Everywhere Hotline
- Recruiting Notebook
- Guest - with your Follow Up

Is She Interested?

Why or why not?

Why do you feel she would be a good Mary Kay Consultant? How would Mary Kay benefit from her?

Comments: